

German Australian Business Council e.V.

# Annual General Meeting

March 19th, 2019

German Australian  
Business Council



Supported by our host and  
venue sponsor:

*Adina*  
apartment hotels

## TOPIC 1

# Welcome and Confirmation of Agenda

- TOPIC 1:** Welcome and Confirmation of Agenda *(2 Min)*
- TOPIC 2:** Report by Chair *(15 Min)*
- TOPIC 3:** Treasurer's Report *(10 Min)*
- TOPIC 4:** Discussion *(10 Min)*
- TOPIC 5:** Release of Board from Liability *(3 Min)*
- TOPIC 6:** Introduction and discussion of potential new membership model *(15 Min)*
- TOPIC 7:** Any Other Business *(5 Min)*

TOPIC 2

# Report by Chair

**TOPIC 2 – Report by Chair**

# **Review and Outlook**

- 1. General**
- 2. Events**
- 3. Membership**
- 4. Policy and Government Relations**
- 5. International Community**
- 6. Outlook**

## TOPIC 2 – Report by Chair

# 1. General – Overview of 2018 2018 – a year of challenges!

- Vacancy event manager
- Ill-health board members
- Event challenges
- Annual sponsor changing nationality
- Changes at Austrade/Embassy

## TOPIC 2 – Report by Chair

# 2. Events

In total 19 events under (co-) responsibility of German Australian Business Council

## Highlights 2018

- Australia Day Event, FTA with Ambassador and V.Klein, Frankfurt
- Co-Patrons Residence drinks
- Ambassador's Dinner, Berlin, 21 June 2018
- CADWalk Event Munich, 3 May 2018
- Webinar on GDPR, 3 July 2018
- Two Oktoberfest Networking Events Munich
- Melbourne Cup Event, Frankfurt
- Christmas Events with Sydney Symphony Orchestra

## TOPIC 2 – Report by Chair

# 3. Membership per 31.12.2018

### Members

- 119 Individuals (incl. Partner Memberships)
- 31 Corporates
- 78 Nominees

### Friends

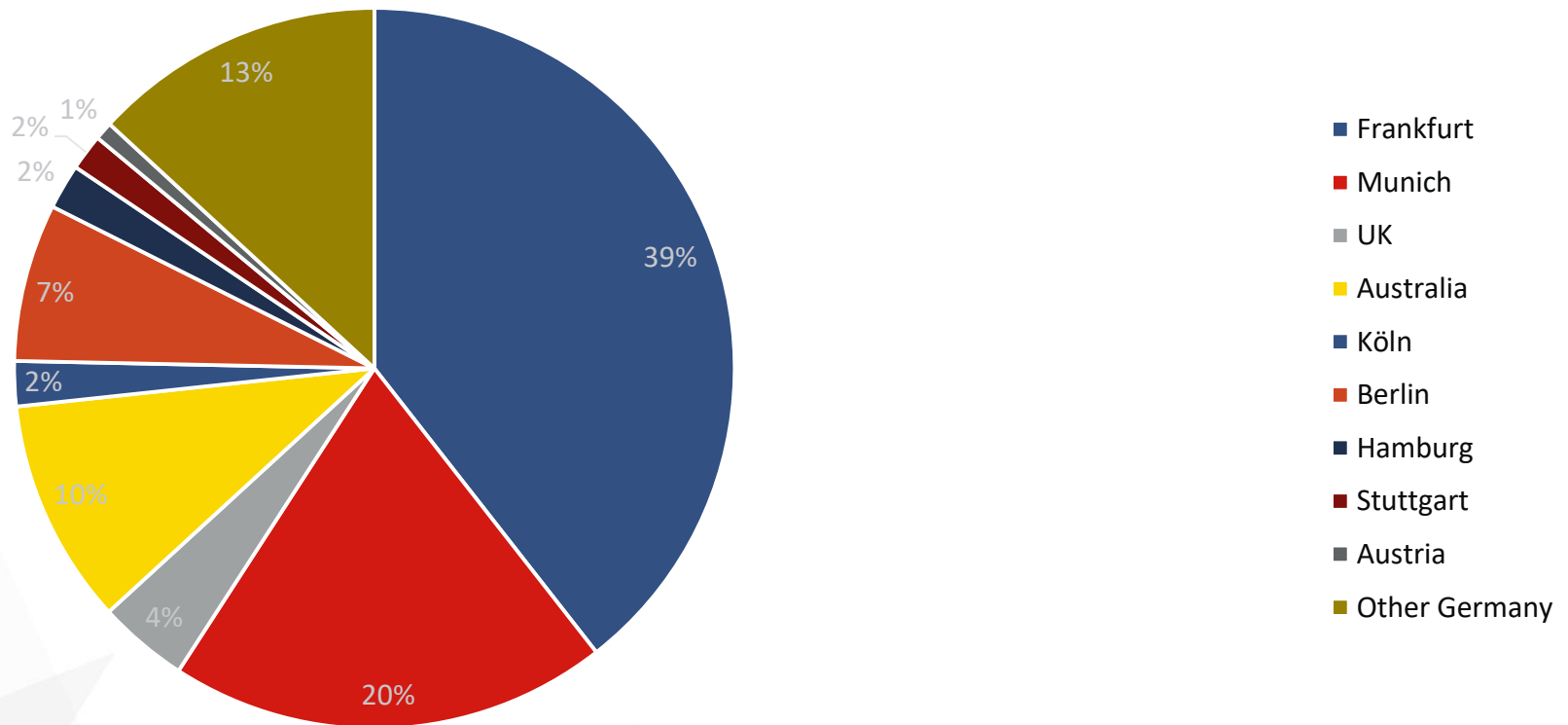
- 595

### Membership Fees

- € 75 Individuals
- € 25 Partner / Family membership
- € 500 Corporates

## TOPIC 2 – Report by Chair

# Regional Membership Distribution





## TOPIC 2 – Report by Chair

# Corporate Membership



Supported by  
Australian Government  
Australian Trade Commission



FrankfurtRhineMain  
Become a part of it.



HENGELERMUELLER



## TOPIC 2 – Report by Chair

# 4. Policy and Government Relations

### a) Policy

- **Joint Standing Committee Australian Parliament**
  - Submission made regarding opportunities for SME's under Free Trade Agreement

### b) Government Relations

- **Embassy**
  - Ambassador as Patron
  - Board Briefing on FTA
- **Austrade**
  - Corporate membership
  - Senior Trade and Investment Commissioner Co-Patron
  - Austrade Board Member
- **State Governments as corporate members**
  - Government of South Australia
  - State of Victoria
  - Government of Queensland
  - Government of Western Australia
- **German Government entities**
  - Invest in Bavaria
  - FrankfurtRheinMain (Corporate Member)

## TOPIC 2 – Report by Chair

# 5. International Community

### a) Australian Business in Europe Network

- Very active
- Two international meetings (Amsterdam, Madrid)
- Increased use of joint website ([www.abie.eu](http://www.abie.eu))
- New groups joining
- Current chair Bulgarian Australian Business Council, Germany 2nd half of 2019
- Joint FTA event with Australian chief negotiator **4th July 2019, Brussels**

### b) Bilateral chambers

- Joint event with international chambers in Berlin

### c) Australia – EU Leaders Forum, Brussels

## TOPIC 2 – Report by Chair

# 6. Outlook 2019

- Board Members focusing on event concepts
  - Two themes this year: FTA, Digitalisation
- New Communication Strategy
- Discussion of new membership model
- Events:
  - Ambassadors Dinner 25th June 2019, Frankfurt with delegation by AHK
  - No Melbourne Cup Event in Frankfurt.
  - Theme – focussed events capturing various sectors (SME's, Financial sector etc)
- Looking for annual sponsor!

**We are now where we wanted to be last year!**

TOPIC 3

# Treasurer's Report

### TOPIC 3 - Bericht des Schatzmeisters / Treasurer's Report

## Bank Balance and Income 2018

Opening Bank Balance 01.01.2018

**+ 33654,96 €**

Income 2014	+	0,00 €
Expenditures 2014	-	152,88 €

Income 2015	+	0,00 €
Expenditures 2015	-	55,12 €

Income 2016	+	0,00 €
Expenditures 2016	-	0,00 €

Income 2017	+	884,97 €
Expenditures 2017	-	1700,51 €

Income 2018	+	45570,00 €
Expenditures 2018	-	40550,43 €

Closing Bank Balance 31.12.2018

**+ 37650,99 €**

**Balance 2018**

**+ 3996,03 €**

*(For information: Income/Expenditures for 2018 in 2019 -634,24 €)*

### TOPIC 3 - Bericht des Schatzmeisters / Treasurer's Report

## Main Income / Expenditures 2018

Income 2018 Membership Fees (incl. 2017 +1385,00 €)	<b>+ 28625,00 €</b>
• Corporate Members	21000,00 €
• Individual Members	7960,00 €
• Spouse/Partner Members	700,00 €
• Uncollectible	-1035,00 €*
 Expenditures 2018 (incl. 2014-2017 - 1908,51 €)	 <b>- 14644,97 €</b>
• Office	- 7318,06 €
• Internet Support	- 1518,78 €
• Insurance (incl KSK 2014-2017 239,20€)	- 687,32 €
• Tax Agency	- 2835,67 €
• Others	- 2285,14 €
 Events 2018 (+ 17770,00 € / - 27754,00 €)	 <b>- 9984,00 €</b>
 Balance	 <b>+ 3996,03 €</b>

\* Cancellation of membership 7 Individuals/ 1 Partner

## TOPIC 3 - Bericht des Schatzmeisters / Treasurer's Report

# Invoices open

### Invoices open

**Accounts receivable 2018**

**25,00 €**

204 invoices

Event Fee 25,-€

### Variation in membership base

#### **Members**

- 119 Individuals (incl. Partner Memberships) → +18 / - 19
- 31 Corporates → + 2 / - 1

#### **Friends**

- 595 → + 10 net



## TOPIC 3 - Bericht des Schatzmeisters / Treasurer's Report

# Certifications

Audit took place on February 9th, 2019  
no complaint

Auditor: Werner Waldner, Munich

### Schlussbemerkung

Die vorliegende Einnahme-Überschussrechnung für die Zeit vom 01.01.2018 bis 31.12.2018 wurde anhand der Aufzeichnungen unter Beachtung der gesetzlichen Vorschriften erstellt. Die Konten- und Buchprüfung wurde in Vorbereitung für das AGM 2019 von einem GABC Mitglied wie folgt durchgeführt:

Buchprüfung erfolgt durch:

Werner Waldner  
9.2.2019

Beanstandungen Ja/Nein:

Falls ja, welche:

Die Finanzkosten sind durch entsprechende Auszüge/Belege nachgewiesen.

Eberhard Goihl, Treasurer  
for and on behalf of the Board  
German Australian Business Council e.V.  
(former Australian Business in Europe (Germany) e.V.)

Tax Calculation /Final Closing  
March 4th, 2019

Tax Consultant: Sylvia Born, Frankfurt

Certification of the tax consultant about the preparation of the taxable profit determination

We have according to the order the following tax calculation

German Australian Business Council e.V.  
Informationen über Australien

for the financial year from 01.01.2018 to 31.12.2018  
compiled in accordance with the tax regulations.

The basis for the preparation was the records kept by us as well as the previous documents submitted and the information provided, which we did not check according to the order.

We have carried out our mandate by analogy with the statements of the Federal Chamber of Tax Consultants on the principles for the preparation of annual financial statements.

Frankfurt, 04. March 2019

  
Kurt Baumgärtel & Sylvia Born  
Partnerschaft Steuerberater

### TOPIC 3 - Bericht des Schatzmeisters / Treasurer's Report

## Budget 2019

Income 2019 Membership Fees/Annual Sponsorship **+ 22625,00 €**

- Corporate Members 15500,00 €
- Individual Members 6975,00 €
- Spouse/Partner Members 650,00 €
- Risk - 500,00 €
- Annual Sponsorship **0,00 €**

Expenditures 2019 **- 23680,00 €**

- Office / Event Support - 13380,00 €
- Internet/IT Support - 1800,00 €
- Insurance - 450,00 €
- Others (i.e. Marketing, Travel) - 4950,00 €
- Tax Agency - 2100,00 €
- Internet/Social Media - 1000,00 €

Events 2019 **- 6000,00 €**

**Balance 2019 Income / Expenditures - 7055,00 €**

TOPIC 4

# Discussion

**TOPIC 5**

# **Release of board from Liability**

## TOPIC 6

# Introduction and discussion of new membership model

TOPIC 8

# Any Other Business

**Thank you to our members and friends!**

**Special thanks to:  
our hosts**

***Adina***  
apartment hotels